THE THINGS
INDUSTRIES

PARTNER
PROGRAM

THE THINGS PARTNER NETWORK

What is it?

A GLOBAL NETWORK OF REGIONAL PARTNERS

Join The Things Industries' **professional network** and start supporting local businesses around the world with **LoRaWAN developments** and **deployments**.

Partners use The Things Industries' products as part of their professional offering. Partners deploy LoRaWAN publicly using The Things Network, or privately using **The Things Industries' Cloud Hosted** or **Self Hosted network server offerings**.

For Whom?

The Things Partner Network is suited for LoRaWAN integrators, application developers, or value-added resellers capable of supporting companies with **developing LoRaWAN applications, optimizing network coverage** or **scaling up production**. Partners are familiar with the LoRaWAN specs and have first class experience with **The Things (Enterprise) Stack**.
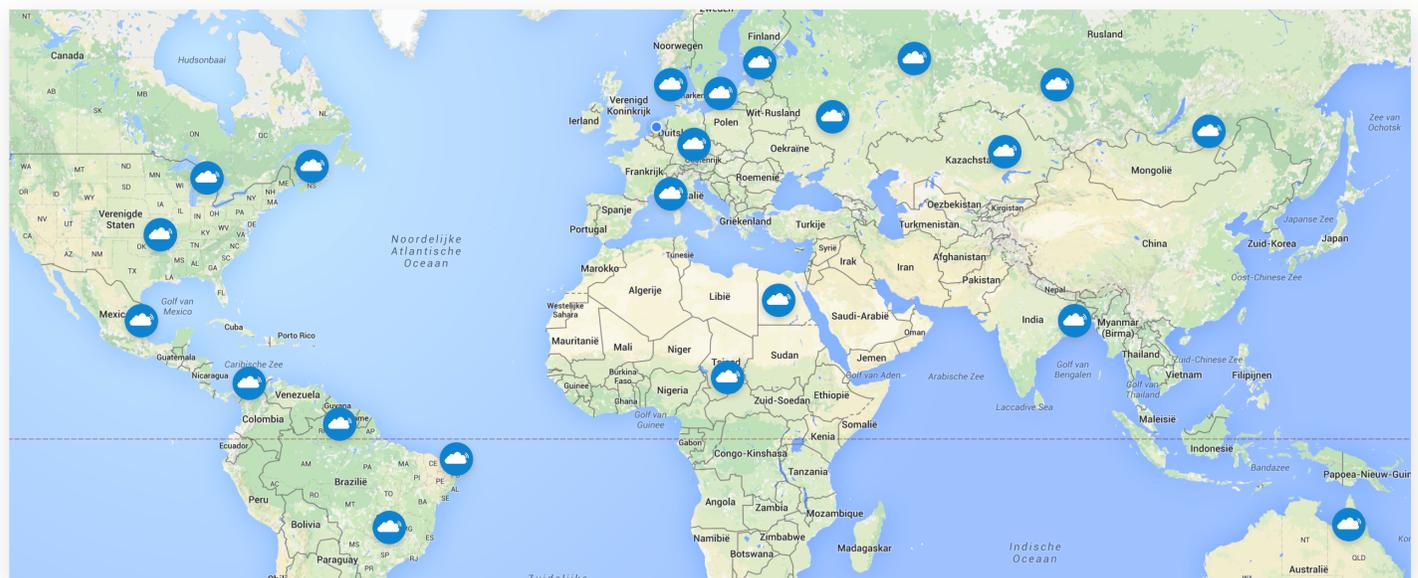
Why?

The Things Partners represent The Things Network and The Things Industries globally.

BENEFITS

- Private The Things Enterprise Stack tenant for development and testing.
- Access to beta releases
- Access to TTI's knowledge base and support team.
- Official recognition on The Things Network website
- Lead sharing

CONTRIBUTIONS

- Resell The Things Industries' services:
  The Things Enterprise Stack, Packet Broker, Global Join Server
- Represent The Things Industries online:
  Add logo to website, feature TTI in social media, blogposts etc.
- Represent The Things Industries offline:
  Use TTI at events and public demos, host workshops, join Meetups etc.

The Things Industries

The Things Industries offers **dedicated LoRaWAN Network Servers** with an SLA and operational support.

THE THINGS ENTERPRISE STACK

A robust yet flexible LoRaWAN Network Server. The Things Enterprise Stack caters to the needs of demanding LoRaWAN deployments, from covering the essentials to advanced security configurations and device life cycle management.

www.enterprise.thethingsstack.io

PACKET BROKER

A neutral and open Internet of Things packet broker allowing IoT operators to interoperate according to the open principles of the internet.

www.packetbroker.org

GLOBAL JOIN SERVER

TTI runs a Global Join Server which interacts with multiple LoRaWAN network providers. This simplifies device provisioning and avoid vendor lock-in by allowing end-user to select their network server of choice over time.

www.thethingsindustries.com

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Providing the secure last mile of the Internet of Things.